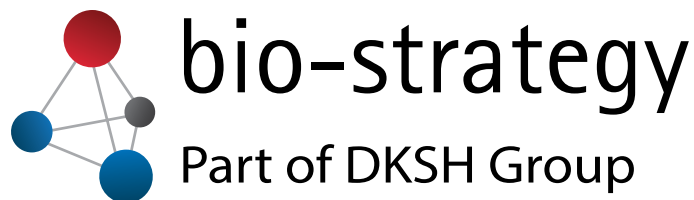


# BRAND INDEX

Delivering Technology to the Scientific Community

Instrumentation | Equipment | Consumables | Reagents & Assays | Technical Support





Welcome to the Bio-Strategy Brand Index. Here you will find the key brands and products available in Australia.

Bio-Strategy - Part of DKSH Group - offers a comprehensive range of products for your laboratory research, analysis, and production. Our portfolio includes technical instrumentation, high quality laboratory equipment, consumables, chemicals, and reagents & assays for many applications.

Bio-Strategy was founded in 2003 and in 2023 became part of DKSH Group. It is an established ISO9001:2015 accredited distributor delivering technology to the Scientific Community throughout Australasia.

The Bio-Strategy team shares a passion for science and, in partnership with world leading suppliers, we offer our customers solutions to advance their research and work.

From our extensive product range we provide quality technology to customers in numerous market sectors including: Diagnostic Laboratories, Academic Research, Government Institutes, Applied Testing and Industry. Our specialists can tailor solutions to fit your research and business needs.

Bio-Strategy's head office is located in Melbourne with local teams throughout the country. Our skilled application scientists, sales specialists, service engineers, and our entire team of more than 130 staff across Australasia are available to support you and your laboratory requirements.

Benoit Fissot  
General Manager  
Technology  
Australia & New Zealand



**AUTOMATION - Sample Preparation & Processing**



Automated liquid handlers for sample preparation, with a myriad of dedicated applications, from low thru-put small footprint of the ML prep to higher thru-put systems of the STARline and Vantage.

STARline



Grenova automated tip washers to accommodate most industry brand tips ensuring sustainability.

TipNovus Tip Washer



ML Prep



Nimbus



VANTAGE

**AUTOMATION - Automatic Storage & Retrieval**



Automated storage management solutions, decappers and consumables for safe storage of patient samples/biobanking with full traceability, from ambient down to -185°C with Askion's automated LN2 based cyro-storage.



VERSO M and L series



SAM HD

Askion HS200S



VERSO Q series



BioS



LabElite Decappers

LabElite DeFroster



**AUTOMATION - Integration for Total Workflows**



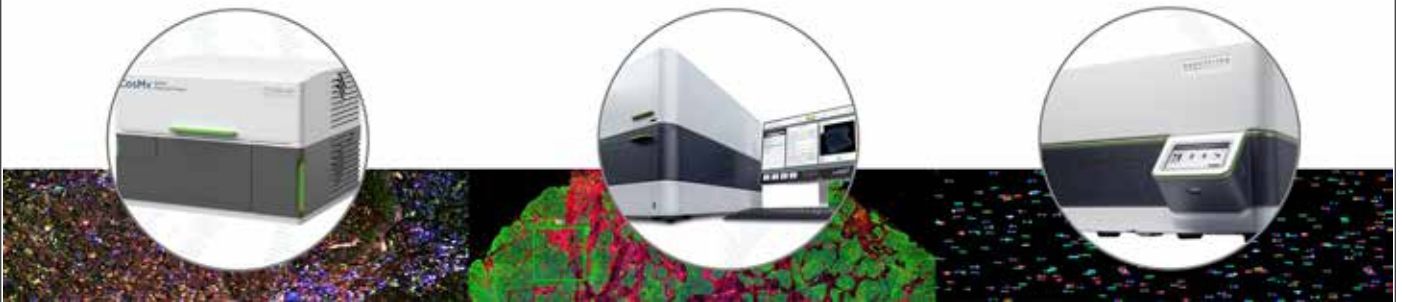
Integrations with automated sample processing and storage as well as with other 3rd party devices for Total Workflow Solutions with Biosero Green Button Go Software Scheduling.



Green Button Go™

nanoString™

Catalyze The Next Revolution Using Spatial Biology



**CosMx® Spatial Molecular Imager**

Map RNA and protein molecules in intact tissue with sub-cellular resolution

**GeoMx® Digital Spatial Profiler**

Combine high-plex & high-throughput spatial RNA and protein analyses

**nCounter® Analysis System**

Complete solution for digital detection and counting large sets of molecules

See the proteome in a way that has never been possible before



**The Proteograph™ Product Suite**

Seer offers the first and only automated platform for proteomic studies that enables sampling across the entire plasma proteome's wide dynamic range, allowing discovery of novel protein variants with the reproducibility and speed needed for high throughput studies.



**Advancing Discovery in Protein and Cell Biology**

- Microplate Readers and Washers
- Cellular Imaging Systems
- FLIPR Penta
- Clone Screening
- Assay Kits, Clone Media and Reagents



*Let our technology power your discoveries*





Life Science Innovator Since 1966



CO<sub>2</sub> Incubators



Pharmaceutical Refrigerators



Biomedical Freezers



Ultra Low Temperature Freezers



Biological Irradiators Designed for Life Science™

X-ray irradiators designed for:  
 Blood Irradiation,  
 Small Animal and Cell Research,  
 Insect Sterilisation, and  
 Cannabis Decontamination



**Priorclave:** Autoclaves, steam sterilisers and accessories.

- All British design
- More than 60 autoclave models
- From 40 to 700 litre chamber capacities
- Manufactured in Priorclave's London facility to UK standards
- Extensive range of options enables tailoring to meet your specific requirements
- Proven energy savings
- 10-year chamber warranty



CareDx is a molecular diagnostic company focused on the discovery, development and commercialisation of clinically differentiated, high value diagnostic surveillance solutions for transplant patients.



**Your Partner in the Service of Medicine**

BAG Diagnostics provides test systems and reagents which always deliver the highest quality for your diagnostics. This quality ensures that people with impaired organ function, genetic disposition or transfusion needs are given the best possible starting conditions for their recovery/therapy.



Transplantation Diagnostics



Transfusion Diagnostics



Human Genetics

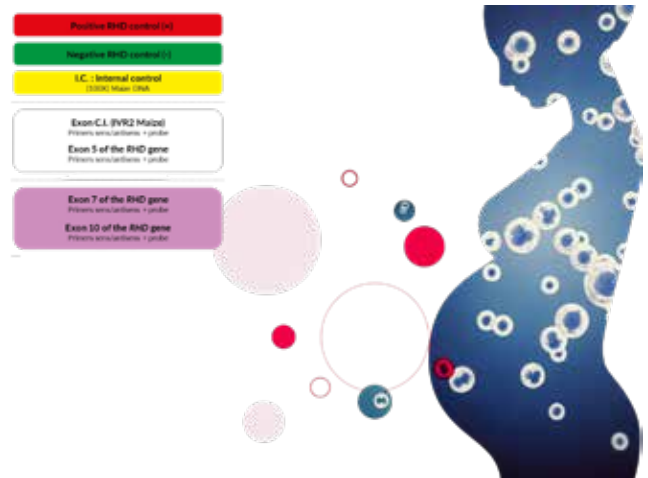


**A completely new approach!**

Next Generation DNA/RNA extraction kits providing more convenience, quality and speed.

By moving to a BioECHO extraction kit you are supporting

- environmentally friendly science: no harsh extraction chemicals
- sustainability: with 70% less plastics than standard Silica kits



**Institute de Technologies Jacques Boy:**

Laboratory reagents for Blood Grouping and NIPT Fetal RhD Genotyping

In Vitro Diagnostic Medical Devices for immuno-hematology, cell-culture and molecular biology accredited laboratories.



**Meso Scale Discovery® (MSD)**

A global leader for innovative assays and instruments for the measurement of targeted molecules in biological samples.



MSD's proprietary MULTI ARRAY technology uses electrochemiluminescence to enable researchers to profile multiple biomarkers simultaneously in a single sample.

**AliveDx**

**Driven To Provide Innovative Solutions**



Products built with the patient in mind and designed to make labs more efficient and clinical decision-making more effective.

**MosaiQ®** - one of the first multiplexing and multimodality automated testing platforms revolutionizing clinical diagnostics worldwide.

**MaxCyte®**

Navigate your way from concept to clinic with MaxCyte

**Let's Build Better Cells Together**



MaxCyte's unique electroporation technology was designed for safe, efficient and reproducible transfection to enable the development and manufacturing of next generation cell therapies. Empower your research with ExPERT™ instruments.



**Molecular Testing *Anywhere!***



- 1 Load Sample
- 2 Insert Cartridge
- 3 Report Results



A leading point-of-care molecular diagnosis provider which is actively contributing to the global prevention and control of major communicable diseases such as COVID-19, tuberculosis and malaria.



Enhancing precision cancer diagnostics



**Bio-Strategy is the exclusive distributor for Epredia in Australia and New Zealand.** Epredia is a Global Leader in Precision Cancer Diagnostics and Tissue Diagnostics offering the highest quality products to enable our customers to achieve diagnostic excellence.

- **Instruments:** Cryostats, Microtomes, Slide & Cassette Printers, Tissue Processors, Embedding Centres, Stainers, Coverslipppers, and Cytocentrifuges
- **Consumables:** Slides (Superfrost and Superfrost Plus), Coverslips, Blades (MX35 Ultra), Cassettes, Cytofunnels and many others.



POWERED BY



JASCO is a global leader in a wide range of innovative technologies using optical spectroscopy and chromatography

### Spectroscopy

JASCO delivers an impressive range of optical spectroscopy instrumentation.

They are compact in design, robust in operation and range from entry-level models to extremely sensitive research-grade instruments.



### Chromatography

High Performance Liquid Chromatography EXTREMA 4500 Model is a conventional HPLC that aggregates the technology cultivated with EXTREMA 4000 Models into a compact casing with a width of only 15cm.

Next generation chromatography configurations have arrived.



### Delivering Tailored Solutions

Advion Interchim is a provider of analytical instrumentation (such as mass spectrometers & liquid chromatography) and laboratory consumables.

In combination with the extensive consumable range from Interchim, Advion Interchim provide the best in-class solutions for any laboratory setting.

The Advion portfolio can be summarised into three categories



Mass Spectrometry



Purification



Consumables





**Corning:** High quality and innovative life science plasticware for cell culture, genomics, microbiology, liquid handling & filtration, CoolCell product range, laboratory equipment and Pyrex® laboratory glassware.

**Falcon - A Corning Brand:**

Life Science plasticware for tissue culture, genomics, microbiology and liquid handling.



Provide protein purification chromatography with ÄKTA systems & columns, resins for FPLC, Western Blotting reagents, membranes & imaging systems, Biacore consumables, Nucleic acid purification & amplification in the illustra range, Percoll & Ficoll cell density media and Whatman filtration products.



**DWK Life Sciences:** Leaders in the manufacture and supply of glass and plastic labware, cell culture apparatus and consumables, with brands like Duran®, Pyrex® and KIMBLE® dating back over 100 years providing solutions for Scientific Research, Pharmaceutical, Healthcare, Environmental and Industry applications.

- **DURAN®** Borosilicate 3.3 Glassware
- **WHEATON®** Cell Culture & Chromatography Solutions
- **KIMBLE® KIMAX® KONTES®** Glassware
- **PYREX®** Laboratory Glassware
- **QUICKFIT®** Ground-Glass Jointed Glassware
- **MBL® Volumetric Glassware**
- **SVL®** Screwthread Jointed Glassware
- **AZLON®** Reusable Plasticware



CoolSafe 4 - 15L: an outstanding and versatile range of advanced bench-top freeze dryers.



The Measure of Excellence

Hamilton Company products provide you with unmatched accuracy and precision in your everyday laboratory tasks and workflows.

- The most comprehensive selection of syringes and needles
- A complete selection of silica and polymer based HPLC columns
- Automated intelligent diluting and dispensing with the Microlab 600 series
- Robust and intelligent in-line process sensors for pH, ORP, Dissolved Oxygen and Conductivity



An Endress+Hauser Company



Real-time PCR and gradient thermal cyclers, spectrophotometers, bio-imaging systems, macro and micro in-vivo live animal imaging systems, UV Products (transilluminators, lamps, crosslinkers and incubators), hybridisation ovens and PCR workstations.



Unstirred and stirred water baths, dry block heaters, shaking and ultrasonic baths, refrigerated circulators and vortex mixers.



Analytical balances, precision balances and industrial balances. Small equipment: pH meters, dry block heaters, shakers, magnetic stirrers and vortex mixers.



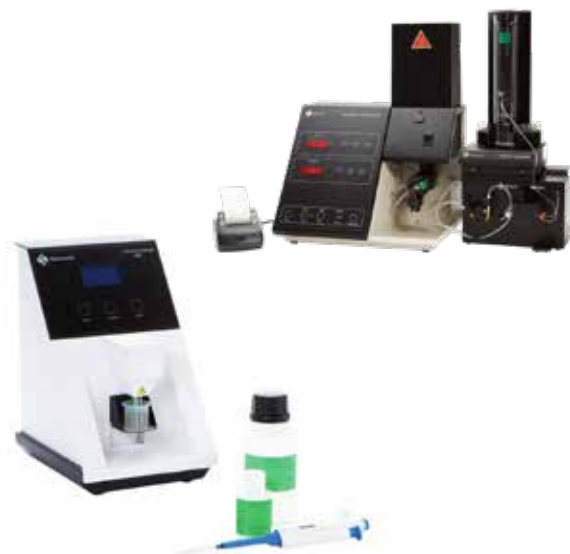
Mobile  
Topping Autoclaves



Providing high quality instruments across various industry segments, including biotechnology, biological engineering, medical science and food development.



Liquid handling tips, microplates, tubes, cuvettes, pipettors, titrators, dispensers, micro centrifuges, multi purpose centrifuges and thermomixers.



Flame photometers, chloride analysers, magnetic susceptibility balances, colorimeters and fluid bed dryers.

**Miele**



Laboratory glassware washers and disinfectors. Miele's range of instrumentation is designed to easily withstand the rigours of repeated cleaning whilst ensuring consistent results day after day.

**IKA**<sup>®</sup>



Magnetic stirrers, hotplates, vortex mixers, orbital shakers, grinding mills, dispersers/homogenisers, bomb calorimeters, rotary evaporators and viscometers.

**METTLER TOLEDO**



**RAININ**  
Pipetting 360°

Analytical/top pan/moisture balances, pH/conductivity/DO meters, refractometers, densitometers, titrators, pipettes, dispensers and Rainin High precision liquid handling.

**Reichert**<sup>™</sup>  
TECHNOLOGIES  
*Analytical Instruments*



Benchtop and digital handheld refractometers, optical handheld refractometers, bilirubinometers, veterinary and clinical handheld refractometers & refractometer calibration oils.



Laboratory Immunodiagnostic Products And Equipment



Enzyme Immuno (ELISA) Assays, Saliva Tests, Tumour Marker Assays, Chemiluminescences Assays, Rapiidscreen Assays.



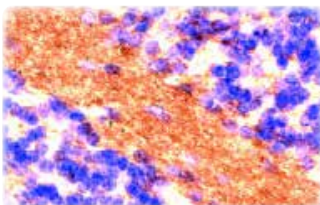
Answers in Life Science



Assays measuring human complement, auto-immune markers and hormone analytes (Euro Diagnostica have changed their name to Svar Life Science AB).



*The Power to Question*



Offer a huge range of Monoclonal antibodies and mouse binding proteins, CRISPR & Biochemicals. Many of the mammalian antibodies are reactive with equine, bovine, canine, feline, caprine, porcine and bovine proteins.



A global leader in assay kits, reagents and enzymes, offering high-purity, ultra-stable products used in analytical testing across a range of industries - from cereals and food manufacturing, to biofuel and animal feed, to wine, beer and dairy products.

# Ansell

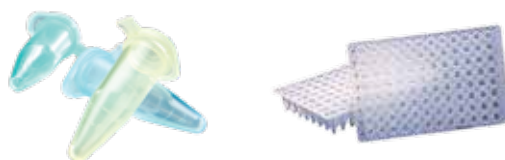
Experience a  
HIGHER LEVEL of PROTECTION



Globally trusted gloves for life science, industrial research & clean rooms (PPE), Ansell Microflex & Touch N Tuff premium quality laboratory & examination gloves (PPE).

# LabAdvantage

One Step Ahead



Pipette tips, barrier tips, PCR tubes, PCR plates, reservoirs and microcentrifuge tubes.



**chem-supply**



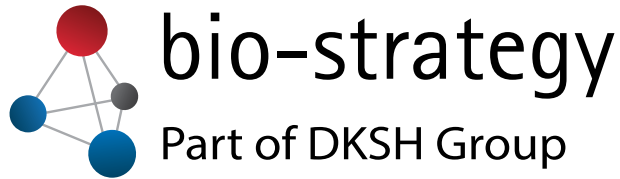
Chemical products and laboratory supplies with direct shipments to your laboratory to reduce product delivery time, great stock levels and full technical support.

# Techno Plas

SERVICE | INNOVATION | RESULTS



Plastic consumables for life science, pathology, food & beverage, industrial, mining and environmental applications.



**Protect Your Investment!**

Support available every step of the way with Field Service Engineers and Application Scientists

Improve your lab productivity and accelerate your research.

Here at Bio-Strategy we pride ourselves in providing:

Country-Wide Coverage | Factory Trained Engineers and Scientists | Original Spare Parts

**FIELD SERVICE SUPPORT**  
Installation | Compliance | Maintenance

**Get the most return for your investment**

The condition, life span and accuracy of instruments is critical for the most essential tasks in the laboratory. Bio-Strategy's Technical Service is designed to help keep your lab instruments precisely up and running which gives you peace of mind.

**Peace of mind**

We do this by offering complete service solutions from installation, after sales service and compliance to the supply of original spare parts. Our large team of factory-trained engineers covers all regions of Australia.

**Certifications**

- ISO-9001:2015 Certified
- IQ/OQ

**Service Agreements\***

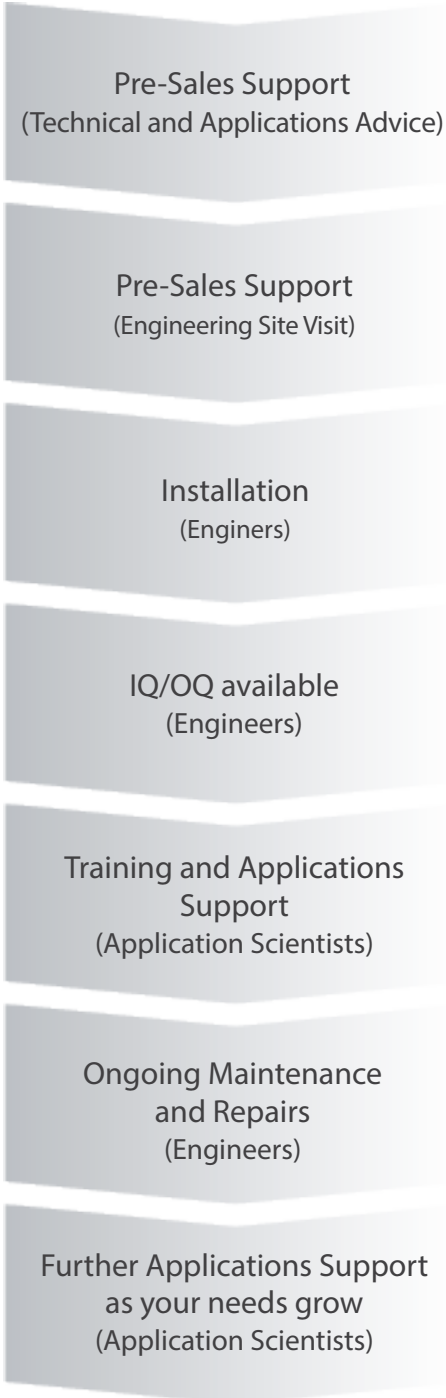
- Tailored to customer's needs on a wide range of supported equipment
  - Comprehensive Agreements covering service and parts
  - Standard Agreements including scheduled Preventative Maintenance services and up to 10% off parts and breakdown labour
  - Advanced scheduling of Preventative Maintenance
- \*initial checks on equipment out of warranty may be chargeable

**Remote Support**

- In-house engineer for phone support
- Remote support diagnostic capabilities



Bio-Strategy Technical Services  
**T: 1800 008 453**  
**service.au@bio-strategy.com**  
**www.bio-strategy.com**





# bio-strategy

Part of DKSH Group

## BRAND LIST - BY CATEGORY

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Veracyte\*

\*Prosigna Breast Cancer Prognostic Gene Signature Assay

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